



CYNGHRAIR
CAFFAEL
CYMREIG

WELSH
PROCUREMENT
ALLIANCE

FLAT ROOFING SYSTEMS

FRAMEWORK AGREEMENT:
ref 'RS4'

FRAMEWORK TERM:

1 June 2021 – 31 May 2025

CN: 2020/S 195-473152

CAN: 2021/S 104-275199



WELSH PROCUREMENT ALLIANCE (WPA) - WORKING FOR WALES

WPA provides OJEU compliant frameworks which can be used by local authorities, social landlords and other public sector bodies to procure works, products and services for the construction, refurbishment and maintenance of social housing, schools and public buildings. Our vision is to be recognised throughout Wales as a centre of excellence for public sector procurement.

We operate in Wales connecting construction companies, manufacturers and service providers with the needs of our clients. We bring buyers and suppliers together, to build and maintain public property more efficiently and cost effectively, and to benefit local communities.

Our activity is guided by our Executive Committee which is made up of Local Authorities and Housing Associations from across Wales.

WPA is backed by LHC, a not-for-profit organisation, governed by public law and a central purchasing body providing procurement services in the UK, since 1966. All Contract Notices are issued on behalf of the WPA by LHC, who have an in-house team of technical procurement experts that produce and manage the frameworks.

WPA aims to deliver solutions for compliance, quality and best value and provides procurement and technical support and advice throughout the duration of our clients' projects.

Any organisation that is publicly or partially publicly funded is eligible to utilise our frameworks.

If you would like any of the content of this brochure translated into Welsh please ask.
Os hoffech i unrhyw ran o'r gynnwys y pamffled hwn gyfieithu i'r Gymraeg gofynnwch os gwelwch yn dda.

ABOUT THIS FRAMEWORK

This WPA framework has been developed to provide an efficient, value for money procurement route for local authorities, social landlords and other public sector bodies for the design, supply and installation of roofing systems and associated works in all types of public sector refurbishment and new build projects, including:

- Multi occupancy residential buildings (low/medium/high rise)
- Schools
- Colleges
- Universities
- Public offices
- NHS buildings
- Police/Fire Authority buildings
- Other public buildings



The tender was carried out in strict accordance with the EU Procurement Directive and UK public sector procurement rules.

Places on the framework were awarded to six different suppliers in three workstreams and across four regional lots for flat roofing.

The term of the framework is from **1st June 2021 to 31st May 2025**. However, individual call off projects can be completed beyond the four-year duration of the framework as long as a contract is in place prior to the framework expiry date.

LHC Lifetime Values

In addition to providing our clients with competitively tendered Framework Agreements for building works, goods, and services LHC and WPA are committed to delivering tangible social value and community benefits in meeting local and regional needs. LHC and WPA work with our clients and appointed companies to ensure that wherever possible projects delivered using our frameworks leave a social legacy.

LHC and WPA have aligned activities to create the LHC Lifetime Values, which uses the 4 key value categories as identified in the value toolkit by the Construction Innovation Hub (CIH). CIH has been established by government to progress innovation in the construction sector.

During the life of the framework LHC and WPA will work with clients and appointed companies to promote, identify, implement and monitor the impact of these value categories, which could be supported by social value and community benefit initiatives alongside the delivery of the works or service contracts in meeting local/ regional needs.

WORKSTREAM OPTIONS

Flat Roofing

This framework offers access to national System Suppliers and their approved installation contractors. System Suppliers provide an in-house supported survey, design and technical advice service.

Guarantees
15 year product
guarantee across
all ranges.

Workstream 1 - Traditional Flat Roofing

Includes the design, supply and installation of traditional flat roofing products to include (but not be limited to), asphalt, systems, torch on systems such as bituminous built up roofing systems, flame-free systems such as single ply, bituminous systems and GRP.

This may include associated products and works such as flashings, fascia, soffit, weathering and rainwater items.



Workstream 2 - Liquid Flat Roofing

Includes design, supply and installation of liquid flat roofing systems to include, (but not be limited to), polymer modified bitumen emulsions and solutions, glass reinforced resilient unsaturated polyester resins, flexible unsaturated polyester resins, hot applied polymer modified bitumen and polyurethanes.

This may include associated products and works such as flashings, fascia, soffit, weathering and rainwater items.



Workstream 3 - Profiled Metal Roofing

Includes the design, supply and installation of metallic based roofing systems of a tile or sheet type profiled system.

This may include associated products and works such as flashings, fascia, soffit, weathering and rainwater items.






REGIONAL LOTS

Approved installers were nominated in each region by the system suppliers. See pages 6 and 7.



APPOINTED COMPANIES

		WS3 - Profiled Metal Roofing			
		WS2 - Liquid Systems		WS2 - Liquid Systems	
		WS1 - Traditional Flat Roofing		WS1 - Traditional Flat Roofing	
System Supplier		<div><div></div><div></div><div></div></div>			
North Wales	Approved Installers	BBR Roofing	BBR Roofing	BBR Roofing	
		Central Roofing	Complete Roofing Systems	CLAD Right	
		M&J Group	Everlast	Complete Roofing Company	
		MAC Roofing	Hardisty CRN	MA Hartley	
		Owens Building & Roofing	Helix Roofing	NRA Roofing	
		Weatherwell	LRL Roofing	Total Roofing Solutions	
Mid Wales	Approved Installers	Central Roofing	Central Roofing	CLAD Right	
		J Randall	Complete Roofing Systems	Complete Roofing Company	
		M&J Group	Everlast	MA Hartley	
		MAC Roofing	General Asphalte Co.	NRA Roofing	
		Proseal Roofing	J Randall	Springvale	
		Span Roofing	SPS Roofing	Total Roofing Solutions	
South West Wales	Approved Installers	Central Roofing	Central Roofing	CLAD Right	
		J Randall	DFR Roofing	Complete Roofing Company	
		M&J Group	J Randall	MA Hartley	
		MAC Roofing	Nautilus Roofing	NRA Roofing	
		Proseal Roofing	SPS Roofing	Springvale	
		Span Roofing	Urban Roof	Total Roofing Solutions	
South East Wales	Approved Installers	Central Roofing	Central Roofing	CLAD Right	
		J Randall	DFR Roofing	Complete Roofing Company	
		M&J Group	J Randall	MA Hartley	
		MAC Roofing	Nautilus Roofing	NRA Roofing	
		Proseal Roofing	SPS Roofing	Springvale	
		Span Roofing	Urban Roof	Total Roofing Solutions	

WS3 - Profiled Metal Roofing			
WS2 - Liquid Systems	WS2 - Liquid Systems		
WS1 - Traditional Flat Roofing	WS1 - Traditional Flat Roofing	WS3 - Profiled Metal Roofing	WS2 - Liquid Systems
<div><div></div><div></div><div></div></div>			
BBR Roofing	BBR Roofing	BBR Roofing	BBR Roofing
Central Roofing	Central Roofing	Central Roofing	Bodacc
M&J Group	Complete Roofing Company	Everlast	LRL Roofing
MAC Roofing	Everlast	Milestone Contracting	Nautilus Roofing
RTL Group	J Randall	Opus Waterproofing	Weatherwell
Stoic Roofing	NRA Roofing	Span Roofing	WF Clayton & Co
BBR Roofing	BBR Roofing	BBR Roofing	Central Roofing
Central Roofing	Central Roofing	Central Roofing	JR Flat Roofing
M&J Group	Complete Roofing Company	Everlast	LRL Roofing
MAC Roofing	J Randall	Milestone Contracting	MLG UK
RTL Group	NRA Roofing	Opus Waterproofing	Nautilus Roofing
Stoic Roofing	Span Roofing	Span Roofing	Weatherwell
BBR Roofing	BBR Roofing	BBR Roofing	Adrian Gibbs
Central Roofing	Central Roofing	Central Roofing	Central Roofing
M&J Group	Complete Roofing Company	Everlast	Eurotech Roofing
MAC Roofing	J Randall	Milestone Contracting	Haran Roofing
RTL Group	NRA Roofing	Opus Waterproofing	JR Flat Roofing
Stoic Roofing	Span Roofing	Span Roofing	Nautilus Roofing
BBR Roofing	BBR Roofing	BBR Roofing	Adrian Gibbs
Central Roofing	Central Roofing	Central Roofing	Central Roofing
M&J Group	Complete Roofing Company	Everlast	Haran Roofing
MAC Roofing	J Randall	Milestone Contracting	JR Flat Roofing
RTL Group	NRA Roofing	Opus Waterproofing	MLG UK
Stoic Roofing	Span Roofing	Span Roofing	Nautilus Roofing

FRAMEWORK TENDER PROCESS

A single stage, open tender process was used but there were two parts to the assessment.

1. Qualification Stage Assessment

Companies were assessed on their suitability to be considered for the framework through a qualification stage assessment. This comprised the following:

- Mandatory and discretionary Pass/Fail questions (Based on PAS91 SQ)
 - Accreditations and certifications, as below:
 - Environmental Management - UKAS (or equivalent) accredited independent third-party certificate of compliance with BS EN ISO 14001 (or equivalent) or a valid EMAS (or equivalent) certificate.
 - Quality Management - UKAS (or equivalent) accredited independent third-party certificate of compliance in accordance with BS EN ISO 9001 (or equivalent).
 - Health and Safety - UKAS (or equivalent) accredited independent third-party certificate of compliance in accordance with BS OHSAS 18001 or ISO 45001 (or equivalent) or have, within the last 12 months, successfully met the assessment requirements of a construction-related scheme in registered membership of the Safety Schemes in Procurement (SSIP) forum.
 - Financial due diligence
- Applicants were first assessed on their annual turnover for the past 3 years by comparison to the minimum turnover requirements for the lots they have applied for. Applicants that met the turnover requirement were then assessed on profitability and liquidity.

The minimum annual turnover requirements for all lots within this Framework is £500,000, this being twice the anticipated average value of projects called off this Framework Agreement.

Minimum Insurance Cover

Applicants are required to have the minimum levels of insurance to be considered throughout the duration of the framework and any corresponding call offs have expired.

• Employers (Compulsory) Liability Insurance	£5,000,000
• Public Liability Insurance	£2,000,000
• Professional Indemnity Insurance	£2,000,000
• Product Liability Insurance	£2,000,000



- Compliance with Equality Act 2010
- Applicants were required to evidence through a number of confirmatory statements that they are compliant with the Equality Act 2010 and have measures in place to promote equality and diversity within their organisation.
- Durability and Guarantee Requirements
- Applicants will be required to confirm they will offer the relevant durability requirements and guarantees for the products used.

2. ITT Award Stage Assessment

The ITT award process comprised a 70% Quality / 30% Price evaluation with the sum of both scores establishing the Most Economically Advantageous Tenders (MEAT).

QUALITY ASSESSMENT – 70%

Technical Capability Questions 50%

Bidder’s technical capability questions, split between technical ability, management, support and accreditations/quality management

Regional Capability 20%

Split between supporting and meeting local regional needs and contributions to delivering local social value in accordance with LHC’s ‘Lifetime Values’

PRICE ASSESSMENT – 30%

Profit and overhead and preliminaries	10%
scenario pricing and regional uplift	20%



CALL-OFF AWARD OPTIONS

There are 3 options available:

- Procedure A:** Mini Competition between System Suppliers, each bid comprising a System Supplier and each System Supplier's single Approved Installation Contractor.
- Procedure B:** Direct selection of a System Supplier with further competition between several of the chosen System Supplier's Approved Installation Contractors.
- Procedure C:** Direct selection of a System Supplier and Approved Installation Contractor without further competition.
- When calling off projects, clients can use any one of a range of standard forms of building contract including JCT/SBCC, NEC3/NEC4, ACE, PPC, TPC, FAC1, or their own in-house agreement.

ELIGIBILITY

WPA is part of LHC, a not-for-profit organisation, governed by public law, and a central purchasing body providing procurement services.

Over 200 publicly funded organisations throughout the UK currently use LHC frameworks to procure works, goods and services to construct, refurbish and maintain social housing, schools and public buildings. The specific classes of public sector organisation authorised to use the framework include:

- Local Authorities and any subsidiaries and joint-venture vehicles of those Local Authorities
- Housing Associations and other Registered Social Landlords (RSLs)
- Health Authorities, Councils, Boards and Trusts
- Publicly funded schools
- Universities, colleges and other further education establishments
- Police authorities
- Fire and Rescue services
- Registered charities
- Government departments

NB: The framework can also be used by other organisations that are either publicly funded or have been given public funds and require a compliant procurement route.



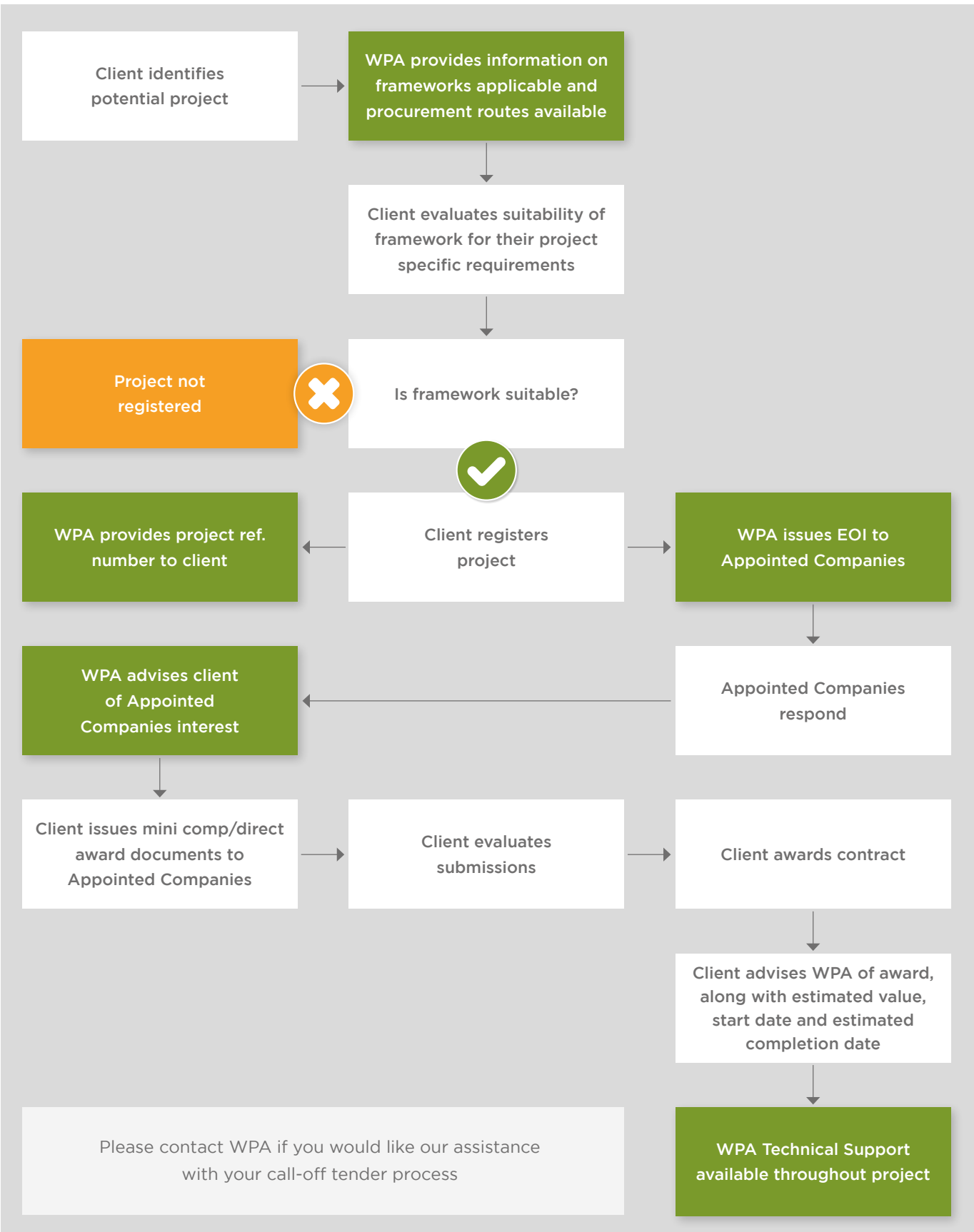
ACCESSING THE FRAMEWORK

Companies appointed to WPA frameworks are required to pay a small percentage ('the levy') of the total value of every invoice submitted to clients and to submit quotations to clients that are inclusive of the levy. As a not-for-profit organisation, WPA returns surplus levy income to our clients to support social value initiatives in the local communities they serve.

GENERAL TERMS AND CONDITIONS

LHC uses the FAC-1 standard form of contract to manage our frameworks. The LHC pro forma, which should be read in conjunction with the FAC-1 in published form, details the terms and conditions that govern the operation of the framework, including the procedures to call off projects under the framework. A free copy of the LHC proforma is available upon request. The FAC-1 in standard published form can be purchased at a negotiated rate from ACA, by emailing office@acarchitects.co.uk and quoting discount code reference: LHCFAC2516102017.

EASY GUIDE TO USING WPA FRAMEWORKS





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In association with:



Trusted procurement for
better buildings and homes

Welsh Procurement Alliance (WPA)

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