

CYNGHRAIR WELSH
CAFFAEL PROCUREMENT
CYMREIG ALLIANCE

WHOLE HOUSE REFURBISHMENT AND ASSOCIATED WORKS





WORKING FOR WALES **ABOUT WELSH PROCUREMENT ALLIANCE (WPA)**

The Welsh Procurement Alliance (WPA) provides OJEU compliant frameworks which can be used public sector bodies to procure works, products and services for the construction, refurbishment

Our activity is guided by our Executive Committee which is made up of Local Authorities and Housing Associations from across Wales.

WPA is backed by LHC, established in 1966 and acknowledged as one of the most experienced and respected providers of procurement frameworks in the construction sector.

Os hoffech i unrhyw ran o'r gynnwys y pamffled hwn gyfieithu i'r Gymraeg gofynnwch os gwelwch yn dda.

Welsh Procurement Alliance (WPA)

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in WPA (Welsh Procurement Alliance)

WHOLE HOUSE REFURBISHMENT & ASSOCIATED WORKS

This WPA framework was developed to provide an efficient, value for money procurement route for the delivery of public sector housing refurbishment works.

The tender was carried out in strict accordance with the EU Procurement Directive and UK public sector procurement rules.

Places on the framework were awarded to 16 different suppliers in various workstreams with two value bands and across four regional Lots.

The framework will run for a maximum of four years. However, individual call-off projects can be completed beyond the four-year duration of the framework as long as a contract is in place prior to the framework expiry date. The term of the framework is from 2 March 2020 to 1 March 2024.



FRAMEWORK SCOPE

In order to ensure that Companies invited to submit subsequent ITTs were capable, candidates were asked to submit a Qualitative Capability Questionnaire for each Lot that they applied for that asked them to provide details of either:

Workstream 1 - Whole House Refurbishment Specialisms

- Kitchens and Bathrooms
- Landscaping
- Electrical Works
- Painting and Decorating

Workstream 2 - Multi-Disciplinary Works

As well as the specialist works listed in Workstream 1 this workstream is for the delivery of a wide range of whole house refurbishment works including any of the following additional works:

- Heating and electrical
- Disabled adaptations
- Supply, renewal of gas fired central heating and upgrading of boilers
- Electric heating installations
- Roofing
- Electrical wiring
- Cladding
- Renewal of windows and doors, including fire doors
- Fire detection, suppression systems, and sprinklers

Please read the ITT service specifications (Section C) for more details on the works provided as part of this framework. These specifications are available on request.

The framework scope allows for refurbishment works to all types of dwellings/residences including:

- tenanted and leasehold housing properties including low-rise, medium rise and tower blocks
- sheltered housing
- care homes
- student accommodation
- market rent properties



APPOINTED COMPANIES

































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WH2 Whole House Refurbishment & Associated Works

REGIONAL LOTS

WORKSTREAM 1 WORKSTREAM 2 £250,000 to £2million £250,000 to £2million £1.5million to £5million Kitchens & Bathrooms **Electrical Works** Painting & Decorating Multi-Disciplinary Multi-Disciplinary **CLC Contractors AYM Services CLC Contractors** M&Y Maintenance and Construction **CLC Contractors AYM Services** Ian Williams M&Y Maintenance and Construction Ian Williams **CLC Contractors CLC Contractors Novus Property Solutions** M&Y Maintenance and Construction **Novus Property Solutions Novus Property Solutions** Ian Williams Ian Williams **Novus Property Solutions** OpenView Security Solutions **Novus Property Solutions** OpenView Security Solutions Truline Construction & Interior Services OpenView Security Solutions Sustainable Building Services (UK) Sustainable Building Services (UK) Wates Construction Painting & Decorating Kitchens & Bathrooms Ian Williams **Novus Property Solutions** Jefferies Ian Williams Ian Williams Ian Williams Jefferies **Novus Property Solutions** Jefferies **Novus Property Solutions Novus Property Solutions** Novus Property Solutions **Novus Property Solutions** OpenView Security Solutions Wates Construction Ian Williams Jefferies Ian Williams **AYM Services AYM Services Novus Property Solutions** Jefferies P.B.M. Wales **Novus Property Solutions** Jefferies Ian Williams Ian Williams Mi-space (UK) OpenView Security Solutions **Novus Property Solutions** Mi-space (UK) Mi-space (UK) **Novus Property Solutions** P.B.M. Wales P.B.M. Wales **Novus Property Solutions** OpenView Security Solutions **NORTH WALES** P.B.M. Wales OpenView Security Solutions United Living (South) P.B.M. Wales Wates Construction **Multi-Disciplinary Multi-Disciplinary** Kitchens & Bathrooms Landscaping **Electrical Works** Painting & Decorating **CLC Contractors Novus Property Solutions CLC Contractors CLC Contractors CLC Contractors AYM Services** Ian Williams P.B.M. Wales Jefferies D R Jones Yeovil Ian Williams **CLC Contractors** NKS Contracts (Central) Ian Williams Joyner PA (Cymru) Ian Williams Jefferies MID WALES Mi-space (UK) **Novus Property Solutions** Jefferies Mi-space (UK) OpenView Security Solutions NKS Contracts (Central) OpenView Security Solutions **Novus Property Solutions Novus Property Solutions** United Living (South) **Novus Property Solutions** P.B.M. Wales P.B.M. Wales OpenView Security Solutions Wates Construction P.B.M. Wales P.B.M. Wales

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WH2 Whole House Refurbishment & Associated Works

SOUTH EAST WALES

TENDER AND EVALUATION PROCESS

This was a two stage Restricted Tender, with an initial Selection Questionnaire stage, followed by shortlisted tenderers being invited to submit an Invitation to Tender (ITT) response.

Selection Questionnaire Documents & Evaluation

Applicants were required to complete the PAS 91 Selection Questionnaire which included:

- Mandatory questions Including grounds for exclusion of applicants based on criminal convictions and the non-payment of taxes, insolvency, professional misconduct and non-payment of social security contributions.
- Minimum Insurance Cover Minimum of £5 million insurance cover for Public Liability, Employees Liability and Professional Indemnity.
- Financial Due Diligence Applicants were assessed on their turnover and Credit Safe financial assessment score. The results of this check were assessed on a pass/fail basis.

Supplementary Quality Questions

Applicants were required to obtain a quality score of over 60% to progress to the ITT stage.

three relevant case studies 30%
technical capability 30%
social value 20%
project resourcing 20%



ITT Documentation

The ITT evaluation process comprised two main elements, requiring tenderers to respond to technical and quality questions, and to complete a pricing schedule.

The ITT assessment weighting is **60/40** Quality/Price criteria with the sum of both scores establishing the Most Economically Advantageous Tenders (**MEAT**).

40% PRICING



60% QUALITY

Technical and Quality Questions

Tenderers provided written statements and evidence of their technical ability to provide the works as outlined in the service specifications for Workstream 1 (Specialist Services) and Workstream 2 (Multi-disciplinary). The Specification document (Section C) details the works and services to be delivered through the Framework Agreement. The service specifications and pricing schedules are based on the M3NHF specifications for Planned Maintenance & Property Reinvestment Works version 7. A pdf copy of the NHF service specifications and pricing schedules were provided as part of the tender documents.

The Technical/Quality questions in the ITT are as follows and comprise a total weighting of 60%:

 Project Resources 	10%	 Defects Resolution 	7%
 Safe Working 	10%	 Contract Management 	7%
Customer Care	10%	 Social Value 	6%
 CDM Compliance 	10%		

Pricing Schedule

M3NHF schedule of rates version 7 has been used as the baseline for pricing this framework agreement. However other elements of pricing have been weighted and scored to comprise the total pricing weighting of 40%, these are:

Profits, overheads and preliminary costs
 NHF rates and regional uplift
 Scenario price
 10%

All prices offered for all items are the companies' maximum rates they can charge under this framework agreement. All prices on the framework are subject to an annual uplift to allowable fluctuation adjustments taken from the construction output Price Index (OPI 2015=100 series) Housing Repairs and Maintenance as published by the Office of National Statistics.

A copy of the full evaluation report is available on request.

COMMUNITY BENEFITS

The appointed suppliers' commitment to social value was evaluated during the tender process but WPA encourage clients to include requirements for community benefits projects and social value initiatives in their call-off contracts.

PROCUREMENT AND PROJECT SUPPORT

WPA are able to provide procurement advice and technical support relating to your project requirements. We can assist you at various stages from inception to completion. Talk to our team if you would like help with any of the following:

- Project specifications, adhering to regulations and standards
- Assisting with pre-contract surveying duties, visiting site, taking measures etc.
- Creating schedules of work for projects
- CDM advice. e.g. risk register, notifiable projects (F10), appointment of Principal Designer
- Planning and Building Regulations advice including self-certification schemes
- Contractual advice, e.g. measured term v lump sum
- Independent evaluation of tenders as part of your client team
- Post-tender mathematical checks to ensure price validity
- Price validations, verifying prices against framework rates
- Attendance at prestart meetings and subsequent project monitoring
- Interventions should contractors not perform

For lower value works refer to our Whole House Refurbishment Dynamic Purchasing System (DPS)

The DPS will generally apply to minor building works projects valued up to £500k per project.

For details of the DPS and all of our other frameworks see our website: www.welshprocurement.cymru

CALL-OFF AWARD OPTIONS

The framework allows clients the option of:

Direct award without further competition, where all terms and conditions of the call-off project are within the terms and conditions of the framework



Mini-competition, where terms and conditions of the call-off may vary or be modified from the framework or at the choice of the Client.

When calling off projects, clients can use any one of a range of standard forms of building contract including JCT/SBCC, NEC3/NEC4, ACE, PPC, TPC, FAC1, or their own in-house agreement.

ELIGIBILITY

WPA is part of LHC, a not-for-profit organisation, governed by public law, and a central purchasing body providing procurement services.

Over 200 publicly funded organisations throughout the UK currently use LHC frameworks to procure works, goods and services to construct, refurbish and maintain social housing, schools and public buildings. The specific classes of public sector organisation authorised to use the framework include:

- Local Authorities and any subsidiaries and jointventure vehicles of those Local Authorities
- Housing Associations and other Registered Social Landlords (RSLs)
- Health Authorities, Councils, Boards and Trusts
- Publicly funded schools
- Universities, colleges and other further education establishments
- Police authorities
- Fire and Rescue services
- Registered charities
- Government departments

NB: this is not a definitive list of potential users. Please contact WPA for a full list of eligible organisations.



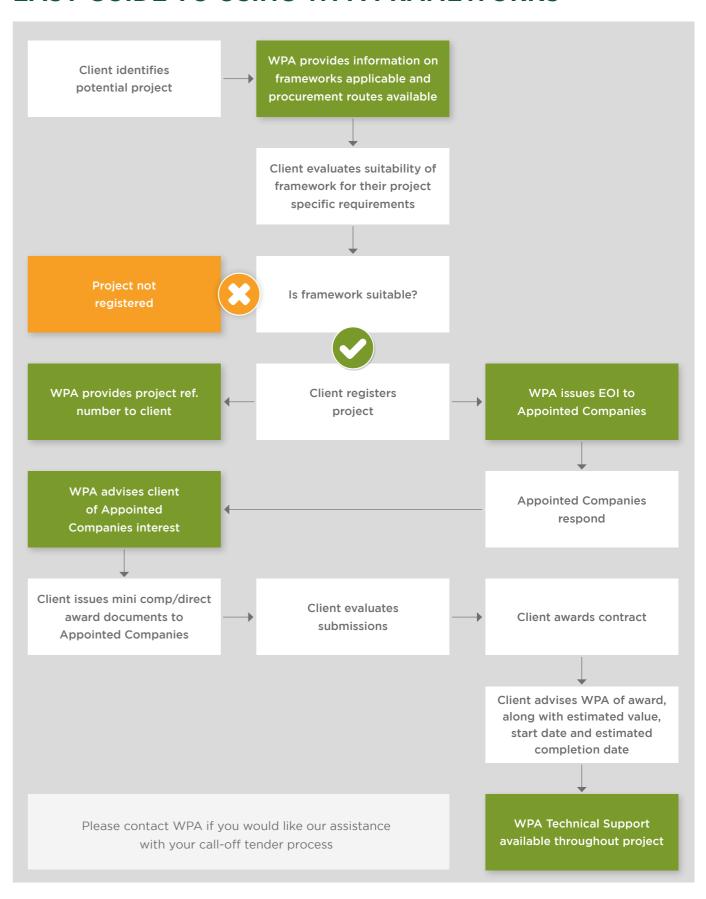
ACCESSING THE FRAMEWORK

Companies appointed to WPA frameworks are required to pay a small percentage ('the levy') of the total value of every invoice submitted to clients and to submit quotations to clients that are inclusive of the levy. As a not-for-profit organisation, WPA returns surplus levy income to our clients to support social value initiatives in the local communities they serve.

GENERAL TERMS AND CONDITIONS

LHC uses the FAC1 standard form of contract to manage our frameworks. The LHC pro forma, which should be read in conjunction with the FAC1 in published form, details the terms and conditions that govern the operation of the framework, including the procedures to call off projects under the framework. A free copy of the LHC proforma is available upon request. The FAC1 in standard published form can be purchased at a negotiated rate from ACA, by emailing office@acarchitects.co.uk and quoting discount code reference: LHCFAC2516102017.

EASY GUIDE TO USING WPA FRAMEWORKS



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